

■ G6 Alliance – Expansion

Trans-Pacific West Coast and Trans-Atlantic Trades

February 20, 2014

Dear Customer,

We would like to inform you that members of the G6 Alliance announced [today](#) more details about our cooperation in the Asia-North America West Coast and Trans-Atlantic trade lanes. Subject to the completion of regulatory review process, the services are scheduled to start in the second quarter of 2014.

G6 Alliance members will continue to market the services individually as they do today.

Compared to the current service, Hapag-Lloyd will offer the following enhancements on the Trans-Pacific and the Atlantic:

- Improved or equal transit times
- Improved or equal port coverage
- Comparable weekly capacities

Specifics for services covering the Atlantic and Transpacific Trade:

PA1/PP1 - Pacific Atlantic 1 (former Hapag-Lloyd product PAX):

Shanghai (terminal to be confirmed) • Pusan • Kobe • Nagoya • Tokyo • Tacoma • Vancouver • Oakland • Los Angeles • Balboa (to be confirmed) • Panama Canal • Manzanillo, PA • Savannah • Norfolk • New York • Halifax • Southampton • Antwerp • Hamburg • Rotterdam • Halifax • New York • Norfolk • Savannah • Manzanillo, PA • Panama Canal • Los Angeles • Oakland • Yokohama • Shanghai

Specifics for the Atlantic Trade:

The following Atlantic loops will be offered by Hapag-Lloyd within the G6 scope:

- AX1, AX2, AX3, PA1/PP1 and PA2

Outside of the G6 scope, Hapag-Lloyd will continue to offer the following well established Atlantic services, without any change:

- Montreal services SLCS1 & SLCS2, ATA and all Mediterranean services

Please see service rotations below:

AX1 - Atlantic Express 1 (former Hapag-Lloyd product ATX):

UK port* • Rotterdam • Hamburg • Le Havre • New York • Norfolk • UK port*

*terminal to be confirmed

AX2 - Atlantic Express 2 (former Hapag-Lloyd product GMX):

Southampton • Antwerp • Bremerhaven • Le Havre • Veracruz • Altamira • Houston • New Orleans • Charleston • Southampton

AX3 - Atlantic Express 3 (former Hapag-Lloyd product GAX):

Antwerp • Bremerhaven • Southampton • Charleston • Port Everglades • Houston • Savannah • Norfolk • Antwerp

PA2 - Pacific Atlantic 2 (new product for Hapag-Lloyd):

Miami • Jacksonville • Savannah • Charleston • New York • Rotterdam • Bremerhaven • UK port (terminal to be confirmed) • Le Havre • New York • Norfolk • Charleston

Specifics for the Trans-Pacific Trade:

The following Trans-Pacific loops will be offered by Hapag-Lloyd within the G6 scope:

- New and enhanced Pacific Southwest USA products serving
 1. Southeast Asia and South China: 3 services
 2. South China: 2 services
 3. Central/North China and Korea: 2 services
 4. Central China: 2 services
- New and enhanced Pacific Northwest USA/Canada products serving:
 1. South China + Southeast Asia: 2 services
 2. Central China + Korea: 1 service
- Enhanced Japan/West Coast service coverage: 1 service

Please see service rotations below:

SE1 - South East Asia 1:

Singapore • Chiwan/Shekou • Kaohsiung • Los Angeles • (Manzanillo, MX* • Lazaro Cardenas*) • Los Angeles • Yokohama • Kaohsiung • Singapore

*only APL and Hapag-Lloyd are participating in these calls

SE2 - South East Asia 2:

Laem Chabang • Cai Mep • Hong Kong • Los Angeles • Oakland • Hong Kong • Laem Chabang

SE3 - South East Asia 3:

Port Klang • Singapore • Laem Chabang • Yantian • Los Angeles • Oakland • Pusan • Shanghai (Waigaoqiao) • Ningbo • Yantian • Singapore

SC1 - South China 1:

Xiamen • Chiwan/Shekou • Yantian • Los Angeles • Oakland • Kaohsiung • Xiamen

SC2 - South China 2:

Dachan Bay • Hong Kong • Yantian • Kaohsiung • Los Angeles • Kaohsiung • Xiamen • Hong Kong • Dachan Bay

CC1 - Central China 1:

Shanghai (Waigaoqiao) • Kwangyang • Pusan • Los Angeles • Oakland • Pusan • Kwangyang • Shanghai

CC2 - Central China 2:

Ningbo • Shanghai (Waigaoqiao) • Los Angeles • Ningbo

CC3 - Central China 3:

Qingdao • Xingang • Pusan • Yokohama • Los Angeles • Oakland • Yokohama • Pusan • Qingdao

CC4 - Central China 4:

Shanghai (Waigaoqiao) • Ningbo • Los Angeles • Oakland • Shanghai

NP1 - North Pacific 1:

Singapore • Laem Chabang • Dachan Bay • Hong Kong • Yantian • Vancouver • Tacoma • Seattle • Pusan • Kaohsiung • Singapore

NP2 - North Pacific 2:

Hong Kong • Yantian • Kaohsiung • Shanghai (terminal to be confirmed) • Pusan • Tacoma • Seattle • Vancouver • Yokohama • Pusan • Kwangyang • Hong Kong

NP3 - North Pacific 3:

Qingdao • Ningbo • Shanghai (Yangshan) • Pusan • Vancouver • Tacoma • Vancouver • Tokyo • Nagoya • Kobe • Qingdao

Further details, such as specific berthing windows and transit times, will be established and communicated in due course. The existing Asia to North America East Coast and Asia to Europe and Mediterranean product rotations of the G6 remain unchanged.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG